

Message Text

UNCLASSIFIED

PAGE 01 NEW DE 13267 311339Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----043767 010705Z /13
R 311130Z AUG 78
FM AMEMBASSY NEW DELHI
INFO RUEHC/SECSTATE WASHDC 3714
USDOC WASHDC

UNCLAS NEW DELHI 13267

E.O. 11652: N/A
TAGS: BEXP IN
SUBJECT: HOSPITAL, HEALTHCARE AND BIO-MEDICAL EQUIPMENT MARKET
RESEARCH REPORT F MARCH 1976-UPDATING

REF: CALCUTTA 1566

FOLLOWING SENT ACTION NEW DELHI INFO BOMBAY MADRAS FROM CALCUTTA
AUG 31 REPEATED FOR YOUR INFOR:

QUOTE

CALCUTTA 1566

E.O. 11652: NA
TAGS: BEXP IN
SUBJECT: HOSPITAL, HEALTHCARE AND BIO-MEDICAL EQUIPMENT
MARKET RESEARCH REPORT OF MARCH 1976-UPDATING

REF: A. NEW DELHI'S OFFICEIAL-INFORMAL OF 5/9/78;
B. NEW DELHI 4020; C. CCP FY-79; CAMPAIGN NO: 6

1. THERE HAS BEEN NO SIGNIFICANT CHANGE IN THE FINDINGS
OF THE SUBJECT MARKET SURVEY, WHICH WAS COMPLETED BY
THIS POST MARCH 1976.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 NEW DE 13267 311339Z

2. IN VIEW OF THE CURRENT LIBERAL CONCESSIONS IN THE
GOVERNMENT OF INDIA'S IMPORT POLICY FOR 1978-79, THE
MAJORITY OF THE ITEMS LISTED UNDER "HIGHEST SALES
POTENTIAL" IN THE REPORT CAN NOW BE IMPORTED UNDER OPEN
GENERAL LICENSES (OGL). ALSO, ON CHECKING WITH LOCAL
AGENTS, THE MAJORITY OF THE ITEMS LISTED UNDER 'GOOD
SALES POTENTIAL' ARE STILL COMMERCIALY VIABLE.

3. BOTH THE LISTS, AS UPDATED, ARE AS FOLLOWS:

A. HIGHEST SALES POTENTIAL:

CARDIAC OUTPUT ANALYZERS/COMPUTERS;
IMPLANTABLE PACEMAKERS;
CARDIOTACHOMETERS;
INTRACARDIAC CATHETERS;
X-RAY FILM DURING CATHETERIZATION/ECHO-
CARDIOGRAPHY/VECTOR CARDIOGRAPHY;
FIBER OPTICS EQUIPMENT (ENDOSCOPES);
INFANT INTENSIVE CARE MONITORS;
PORTABLE INTENSIVE CARE INCUBATORS;
VACUUM SUCTION UNITS FOR PREGNANCY;
REGENERATING DIALYSIS SYSTEMS;
RECIRCULATING SINGLE PASS DIALYSIS APPARATUS;
ENDOTRACHEAL TUBES;
SENGSTAKEN TUBES;
SAFETY SHUNTS;
PLASTIC TRACHEOSTOMY TUBES;
CARDIAC CATHETERS;
CARDIAC-VASCULAR SUTURES;
FOGGARTY'S CATHETERS FOR EMBOLECTOMY;
RESPIRATORS WITH ACCESSORIES AS NEBULISERS,
WRIGHTS RESPIROMETER;
CATHETERS FOR ARTERIAL VENOUS CANNULATIONS;
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 NEW DE 13267 311339Z

INFUSION AND BLOOD PUMPS;
OXYGENATORS WITH ACCESSORIES ;
PORTABLE INTERMITTENT POSITIVE PRESSURE
BREATHING APPARATUS WITH ACCESSORIESV
HYDROCEPHALUS SHUNTS;
VASCULAR GRAFTS;
HEART VALVE PROSTHESIS;
HEART LUNG MACHINES WITH ACCESSORIES;
SMALL PORTABLE PUMPS FOR GIVING LOW INFUSION
OF ANTI-CANCER DRUGS;
SILVER CLIPS APPLYING FORCEPS AND CLIPS FOR
USE IN NEUROSURGERY;
INTRA-ARTERIAL AND INTRAVENOUS CANNULAE,
STERILE AND DISPOSABLES;
INSTRUMENTS AND IMPLANTS FOR REPLACEMENT OF
HIP, KNEE, AND OTHER JOINTS FOR SEVERALY
CRIPPLED AND HANDICAPPED;
BLOOD GAS ANALYZERS;
BLOOD FLOWMETERS;
AUTOMATED BLOOD CELL COUNTERS;
BLOOD VOLUME ANALYZERS/MONITORS.

B. GOOD SALES POTENTIAL (IMPORTABLE BUT NOT
LISTED UNDER OGL):
ELECTRO ENCEPHALOGRAPHS;
GLUCOSE AND AUTOMATED SAMPLE ANALYZERS;
MECHANICAL ISOTOPS SCANNERS;
ULTRASONIC SCANNERS;
ULTRAVIOLET SPECTROMETERS;
MOBILE PATIENT TESING AND LABORATROY TEST
SYSTEMS;
ULTRASONIC PHYSIOTHERAPHY UNITS;
PEDIATRIC EQUIPMENT;
FLAME PHOTOMETERS;
NEUROLOGICAL EQUIPMENT;
PHONOCARDIOGRAPHS.
UNCLASSIFIED

UNCLASSIFIED

PAGE 04 NEW DE 13267 311339Z

4. POST HOES THIS MEETS WITH YOUR REQUIREMENTS
AND REQUESTS NOTIFICATION IF FUTHER OB RVATIONS
ARE NECESSARY.
PERKINS
UNQUOTE
GOHEEN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978NEWDE13267
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780357-0522
Format: TEL
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978083/aaaaacoy.tel
Line Count: 143
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d91fa45c-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 CALCUTTA 1566
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1639455
Secure: OPEN
Status: NATIVE
Subject: HOSPITAL, HEALTHCARE AND BIO-MEDICAL EQUIPMENT MARKET RESEARCH REPORT F MARCH 1976-UPDATING
TAGS: BEXP, IN
To: n/a
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/d91fa45c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014